State of South Dakota Coronavirus Relief Funds
An Overview of Healthcare Provider Grant Programs

October 13, 2020
Agenda

Introduction & Overview of Programs

Application and Award Process

Program Eligibility & Award Calculations

Additional Information and Resources
Introduction & Overview of Programs
The State of South Dakota received $1,250,000,000 in federal funds to be used for costs incurred due to the public health emergency in response to the Coronavirus Disease 2019 (COVID-19). In consultation with the legislature, the Administration has determined that the unexpended portion of these coronavirus relief funds be spent on several different programs aimed at supporting small businesses and healthcare providers across the State.
## Introduction & Overview of Programs

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<tr>
<th>Funding</th>
<th>Small Business COVID Interruption</th>
<th>Small Nonprofit COVID Interruption</th>
<th>Small Business Startup Program</th>
<th>Community Based Healthcare Providers</th>
<th>Acute Care in Hospitals</th>
</tr>
</thead>
<tbody>
<tr>
<td>$400,000,000</td>
<td>$40,000,000</td>
<td>$10,000,000</td>
<td>$115,000,000</td>
<td>$15,000,000</td>
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<tr>
<td>Small businesses in South Dakota under $38.5M in 2019 gross revenue who have been impacted by COVID-19</td>
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<td>Small business start ups in South Dakota established between 9/1/19 – 6/1/20 who have been impacted by COVID-19</td>
<td>Community based health care providers funded by the state through Medicaid or other federal/state dollars</td>
<td>Acute care in hospitals (PPS, CAH, Specialty) and Inpatient Hospice in South Dakota who have been impacted by COVID-19</td>
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</table>

- **Purpose**
  - Small businesses in South Dakota under $38.5M in 2019 gross revenue who have been impacted by COVID-19
  - Small nonprofits in South Dakota under $38.5M in 2019 gross revenue who have been impacted by COVID-19
  - Small business start ups in South Dakota established between 9/1/19 – 6/1/20 who have been impacted by COVID-19
  - Community based health care providers funded by the state through Medicaid or other federal/state dollars
  - Acute care in hospitals (PPS, CAH, Specialty) and Inpatient Hospice in South Dakota who have been impacted by COVID-19

- **Award Method**
  - Reduction in business
  - Reduction in business
  - Percent of cash expenses
  - Reduction in business
  - Reduction in business
Application & Award Process
Applications will be reviewed after they have been determined to be complete. Once all applications for a program are received, final award amounts will be calculated on a pro-rata share of available funds.

Eligible applicant completes application online on the South Dakota COVID-19 website at https://covid.sd.gov/smallbusiness-healthcare-grants.aspx. To be complete application must be submitted through the application portal with all requested documentation.

Once the application has been initiated, the applicant will be provided with log-in credentials. The applicant may re-enter the application portal to access the application in order to complete the application and track its status once submitted.

Applicant will receive a notification indicating grant approval or denial, and if approved, the dollar amount of the grant.

Awards will be issued to qualifying grant recipients.

All funds must be disbursed by December 30th 2020.
Application and Award Process

* First Name
  First Name

* Last Name
  Last Name

* Email
  Enter a valid email...

* Username
  Enter a valid Username...

Phone
  Phone Number...

* Business Name
  Business Name...

* Password
  Password...

* Confirm Password
  Confirm Password...

Passwords must be at least 10 characters and include at least one letter and one number.

Submit

Rob@gmail.com

TIN1: Rob@restaurant1.com
TIN2: Rob@restaurant2.com
TIN3: Rob@restaurant3.com

- Correspondence for all applications will be directed to Rob@gmail.com, but applicant must log in through each username to submit separate applications.
- For businesses with only 1 TIN/application, the preferred option is to use your email address as your username.
Program Eligibility & Award Calculations
Healthcare Program
Eligibility
& Award
Calculations
Community based healthcare providers in South Dakota will be able to request funding to compensate for the financial impact of COVID-19.

**Community Based Healthcare Providers Program Overview**

**Community Based Healthcare Providers**

- **Total Allocation**: $115,000,000

- **Award Method**: “Reduction in business” calculation

**Eligibility Criteria**

- Licensed or otherwise authorized by the state
- Provide services funded by the state through Medicaid or other federal or state funding through DSS, DOC, or DHS
- Other healthcare providers may be eligible to apply under the Small Business programs

**Recipients**

- Nursing Homes/SNFs
- Assisted Living facilities
- Residential Treatment facilities
- Senior Nutrition
- In-Home Services
- Adult Day Care
- IDD providers
- Behavioral Health providers

**Total Allocation**

- $115,000,000

**Recipients**

- Nursing Homes/SNFs
- Assisted Living facilities
- Residential Treatment facilities
- Senior Nutrition
- In-Home Services
- Adult Day Care
- IDD providers
- Behavioral Health providers
Grant amounts for community healthcare providers shall be based on reduction in business for March through September calculated as follows:

- **2020 Net**
- **2019 Net**
- **Federal COVID-19 Aid**

**Eligible Amount for “Reduction in Business”**

"2020 net" is gross revenue, minus gross expenses, for March – September 2020

"2019 net" is gross revenue, minus gross expenses, for March – September 2019

Federal COVID-19 Aid*

Final award based on pro-rata share of available funds

*Further detailed in subsequent slide
Community Based providers were eligible to receive a variety of federal funds from various funding agencies, presenting a unique challenge in avoiding duplication of benefits.

**Healthcare Provider Grant Calculation**

- Paycheck Protection Program Loans
- HHS Provider Relief Funds (General and Targeted Distributions)
- Medicare Advanced and Accelerated Payments
- FEMA Public Assistance Program payments
- FCC Telehealth funding
- Reimbursement from the Health Resources Services Administration for testing and treatment of Uninsured COVID-19 patients
- The value of the Employer Retention Credit
- Economic Injury Disaster Recovery Loan
- Any other COVID-19 federal payment or grant
Community Based Providers Required Documents

1. Point of contact information (phone, email, physical address)
2. TIN number (or EIN number, if applicable)
3. Bank account information for electronic payment of funds
4. Profit & Loss Statement for March through September 2019
5. Profit & Loss Statement for March through September 2020
6. Actual revenue and expense information required; no estimated revenues or expenses
7. Separate identification of all COVID-19 Federal Aid received through September 2020
8. Identification of any other planned or pending application to the federal government for COVID-19 relief

Documentation regarding COVID-19 federal aid received

NOT Required
Acute Care Hospitals in South Dakota will be able to request funding to compensate for the financial impact of COVID-19.

**Acute Care Hospitals Program Overview**

**Acute Care in Hospitals**
- **Total Allocation**: $15,000,000
- **Award Method**: "Reduction in business" calculation

**Recipients**
- Hospitals (PPS, CAH, Specialty) and In-patient hospice that are licensed to provide acute care services in South Dakota

**Eligibility Criteria**
- Licensed or otherwise authorized by the state
- Provide services funded by the state through Medicaid or other federal or state funding through DSS, DOC, or DHS
Grant amounts for acute care hospitals shall be based on reduction in business for March through September calculated as follows:

| 2020 Net | “2020 net” is gross revenue, minus gross expenses, for March – September 2020 |
| 2019 Net | “2019 net” is gross revenue, minus gross expenses, for March – September 2019 |
| Federal COVID-19 Aid | Federal COVID-19 Aid* |

**Eligible Amount for “Reduction in Business”**

*Final award based on pro-rata share of available funds*

*Further detailed in subsequent slide*
Healthcare Provider Grant Calculation

Acute Care Hospitals were eligible to receive a variety of federal funds from various funding agencies, presenting a unique challenge in avoiding duplication of benefits.

Federal COVID-19 Aid

- Paycheck Protection Program Loans
- HHS Provider Relief Funds (General and Targeted Distributions)
- Medicare Advanced and Accelerated Payments
- FEMA Public Assistance Program payments
- FCC Telehealth funding
- Reimbursement from the Health Resources Services Administration for testing and treatment of Uninsured COVID-19 patients
- The value of the Employer Retention Credit
- Economic Injury Disaster Recovery Loan
- Any other COVID-19 federal payment or grant
Acute Care Hospitals Required Documents

1. Point of contact information (phone, email, physical address)
2. TIN number (or EIN number, if applicable)
3. Bank account information for electronic payment of funds
4. Profit & Loss Statement for March through September 2019
5. Profit & Loss Statement for March through September 2020
6. Actual revenue and expense information required; no estimated revenues or expenses
7. Separate identification of all COVID-19 Federal Aid received through September 2020
8. Identification of any other planned or pending application to the federal government for COVID-19 relief
Additional Information & Resources
Important Notes & Reminders

1. Applications will be open from October 13\textsuperscript{th} to October 23\textsuperscript{rd}

2. Business owners and providers with multiple TINs must complete one application for each TIN
   - Each application requires a unique registration and username
   - Applicants may create multiple usernames under the same email address. However, each username must be unique and must be in “email address” format: jsmith@example.com

3. Small Business Startup Program applicants must complete calculations on the Microsoft Excel form provided by the State at https://covid.sd.gov/smallbusiness-healthcare-grants.aspx

4. Sole proprietors applying with a SSN must consolidate all businesses and financial information under one application

5. Grant amounts calculated at less than $750 will not be awarded

6. Applicants must provide a screenshot of your entity’s Certificate of Good Standing (see required documents). An official copy from the State is not required

7. Applicants that do not possess Secretary of State Registration as a domestic or foreign company are permitted to submit an application without providing this document
Next Steps & Resources Available

Next steps:
1. Review lists of required documentation information in preparation for applications opening on October 13
2. For small business startups, download the Small Business Startup Calculation Worksheet available on the State’s website, https://covid.sd.gov/docs/SouthDakota_Small%20Business-StartupCalculation%20Form.xlsx
3. Reach out to the help phone number or email address for assistance
4. Submit applications from: October 13th – October 23rd
5. Sign grant agreement

Resources available:
1. Help line: (605) 937-7243
   • Open 8AM – 5PM central time Monday through Friday
2. Email:
   Businesses Grants: COVID.BIZGRANTS@state.sd.us
   Healthcare Grants: COVID.HEALTHCAREGRANTS@state.sd.us
3. Program communications, trainings, application, frequently asked questions:
   • https://covid.sd.gov/smallbusiness-healthcare-grants.aspx
4. Daily office hours:
   • Healthcare programs: 3PM Central
   • Small Business programs: 4PM Central